

# SAMPLE QUESTIONS TO ASK AT CAREER FAIRS

One way to make a good impression at a Career Fair is to ask the right questions. Your questions say a lot about you and reflect your motivation and values. Below are a list of sample questions to ask representatives at the Career Fair.

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## If you are graduating

- What entry level positions in (mention your career interest) are available in your company, and what kinds of people do you hire to fill them?
- What skills, work experience or educational background do you look for when you recruit for these jobs?
- Do you have any other advice about how I can ensure my resume will stand out when applying to your organization?
- What types of people do well within your organization?
- May I follow up with you if I have additional questions? How should I contact you?

## If you are not graduating yet

- What degrees or programs of study are most desirable within your company?
- What do you recommend I do to be competitive for your company in the future?
- What types of experiences are most valuable to you? (i.e. internships, volunteering, projects, research, leadership, etc.)
- What is your top piece of advice for a student interested in eventually working for your company?
- Does your company/organization offer any internship opportunities?
- Does your company/organization have part-time positions related to my field that I may be able to apply for while completing my degree?
- Would you be willing to speak with me further at a later date so that I can ask you more questions about this field and your organization and seek your advice?
- What is the best way to contact you?

## Questions to avoid

- What does your company do? - Don't ask questions that show you haven't done your research. You can learn a lot about a company from their website, LinkedIn, glassdoor.com, etc.
- What jobs do you have open? - The list of employers and current job openings are published on the Career Fair webpage at least 2 weeks before the event.
- What is the pay, vacation, or benefit package? - This comes across as arrogance. You should be focusing on what strengths and skills YOU have to offer, not what they are offering you.